



HELPING YOU TAKE  
**QUALITY EYE CARE**  
TO THE NEXT LEVEL



**PRECISION**  
EYE SERVICES

A BETTER WAY TO OUTSOURCE OPHTHALMIC SURGICAL SERVICES



There are many good reasons to outsource ophthalmic equipment:

- Less capital expense.**
- Increased efficiency.**
- Access to the latest equipment.**

But it really comes down to the most important reason:

**PROVIDING BETTER CARE FOR YOUR PATIENTS.**

To do that, you need more than an equipment provider. You need a true partner. A partner who brings you added expertise, shares best practices, makes you even more efficient so you can serve more patients, and cares as much about your community as you do.

### **You need Precision Eye Services.**

With more than 20 years of experience serving eye care professionals, we saw the need for a better way to deliver outsourced ophthalmic services — one that can help you take quality eye care to the next level by focusing on outcomes.



## **OUR MISSION**

Help ophthalmic professionals and facilities improve clinical, economic and community outcomes to expand quality eye care for all.

“Precision’s improved outsourcing model is critical as the healthcare landscape changes. It provides our industry with a comprehensive set of ophthalmic services designed to improve not only clinical outcomes, but economic and community outcomes as well.”

—Vance Thompson, MD  
Medical Director, Precision Eye Services



When you partner with Precision Eye Services, you get:

### **The latest ophthalmic surgical solutions without the associated expenses**

We offer both mobile and fixed outsourcing options that provide you with the latest, patient-ready equipment and solutions — so you're fully equipped to care for your patients. By paying on a per-case basis, you don't incur large capital expenses for equipment that may sit idle or be outdated in a few years. Our fee structure also lets you convert variable, unknown costs into known, fixed costs for greater financial control.



### **Expert onsite technical support to maximize efficiency**

You gain the expertise of our experienced, certified technicians. They keep the equipment at peak performance. Plus, they know how to optimize every process to make your staff and procedures as efficient and stress-free as possible.

### **Compliance consulting to ensure continuing CMS certification**

It can be difficult for busy facilities to stay current on constantly changing CMS requirements for ophthalmic surgery. Yet certification is critical to your operational and financial success. Our certified CMS surveyor keeps you up to date on policies and procedures, and assists with surveys. You won't find that kind of support from other equipment providers.

### **The satisfaction of supporting nonprofit eye care organizations**

When you partner with Precision Eye Services, your investment goes back into the community. We donate a percentage of income to national and local nonprofit eye care organizations to help improve community outcomes related to eye health.

### **Pre-sterilized instruments for faster turns**

To eliminate time-consuming sterilization between patients, we provide pre-sterilized instruments for every procedure. They help reduce the risk of infection and make your staff more productive — so you can serve more patients.

### **Solutions for All Your Ophthalmic Surgical Needs**

You choose your preferred equipment from our inventory of the latest microscopes, phacoemulsification systems, YAG lasers, lenses and other supplies to cover major ophthalmic surgeries.



**CATARACT YAG FEMTO-CATARACT GLAUCOMA REFRACTIVE**



## CLINICAL EXCELLENCE

**Be fully prepared to care for patients.** We provide patient-ready equipment and trained technicians where and when you need them.

**Work with equipment you know and trust.** We provide your choice of the latest equipment and supplies, based on each ophthalmologist's preferences and surgical technique.

**Stay current with the latest surgical techniques.**

Through relationships with many world-class physicians, we're on the leading edge of the latest technologies and surgical techniques. That means your surgeons and patients have access to the most contemporary advancements available.

**Stay focused on patients.** Our technicians take care of the equipment, so your staff doesn't have that distraction and can be 100% dedicated to patients.

**Offer convenience for patients.** Quality care isn't just about the procedure itself. It encompasses every touch point a patient has with you. By providing service locally, you make it easier for patients to receive the care they need and keep that care with you.

## OPERATIONAL EFFICIENCY

**Scale equipment as your needs change.** Gain the flexibility to better meet market demand and accommodate the needs of the surgeons

**Maximize scheduling and efficiency.** Through years of experience, our technical experts are proficient at using sophisticated ophthalmic equipment and have gathered best practices for streamlining processes before, during and between procedures. The result? You can serve more patients per day.

**Improve equipment utilization.** Equipment no longer sits idle in storage on non-case days, and our technicians keep the equipment running at peak performance to further boost utilization.

**Reduce inventory storage and management.** By outsourcing with Precision Eye Services, you eliminate the need to manage and store equipment and supply inventories. That means you no longer waste money on outdated supplies or obsolete equipment.

## ECONOMIC VALUE

**Reduce capital outlay.** Outsourcing eliminates the need to purchase expensive ophthalmic equipment, allowing you to put your capital dollars into other important investments.

**Reduce maintenance expenses.** You also eliminate the costs of ownership, such as warranties, ongoing maintenance, supplies and eventual disposal.

**Control costs and maximize profitability.** You pay for the equipment and our expertise on a per-case basis, so you can better manage expenses and maximize profitability.

**When you're ready to take quality eye care to the next level, contact us to learn how Precision Eye Services can help you improve outcomes.**

**PrecisionEyeServices.com**  
**952-426-7000**  
**844-426-3937 (EYES)**

### Better Outcomes for Everyone

Whether you're an ophthalmologist performing the surgery, or a hospital or surgery center providing the equipment, Precision Eye Services can help improve outcomes.





# PRECISION

EYE SERVICES

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